

APPENDIX B AREA FACTORS

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AREA FACTORS

SOUTHWEST
Region: 6

Total State Sales or Import Tax Rate:	7.60%
Working Hours Per Year (WHPY):	1,590 hrs/yr
Labor Adjustment Factor (LAF):	0.86
Electricity Cost Per Kilowatt-Hour:	\$0.102 /kW-Hr
Gasoline Cost Per Gallon:	\$2.14 /gal
Diesel Cost Per Gallon (Off-Road Use):	\$2.08 /gal
Diesel Cost Per Gallon (On-Road Use):	\$2.33 /gal
Cost-of-Money Rate (Full Rate):	5.250%
Cost-of-Money Rate (Adjusted):	4.200%

Freight Rates

over	0	cwt	thru	240	\$14.74
over	240	cwt	thru	300	\$14.51
over	300	cwt	thru	400	\$12.25
over	400	cwt	thru	500	\$10.94
over	500	cwt	thru	700	\$5.87
over	700	cwt	thru	800	\$5.39
over	800	cwt	thru	99,999	\$4.17

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AREA FACTORS (for all regions)

Below is a listing of all regional area factors for reference only. The area factor's used for this pamphlet are located on previous page B-1.

										Freight Cost													
Reg		SST	WHPY	LAF	Elec	Gas	D-Off	D-On		Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$	Thru CWT \$
1	NORTHEAST	2007	5.60%	1360	1.18	\$0.147	\$2.25	\$2.50	\$2.51	240	\$12.35	300	\$12.07	400	\$10.39	500	\$9.36	700	\$5.30	800	\$5.30	99,999	\$7.27
2	MIDEAST	2007	5.40%	1450	1.07	\$0.089	\$2.16	\$2.50	\$2.43	240	\$7.31	300	\$7.32	400	\$6.32	500	\$5.97	700	\$3.56	800	\$3.56	99,999	\$4.88
3	SOUTHEAST	2007	7.40%	1530	0.83	\$0.090	\$2.11	\$2.50	\$2.32	240	\$10.26	300	\$9.59	400	\$8.41	500	\$7.64	700	\$4.49	800	\$4.36	99,999	\$4.99
4	NORTHCENTRAL	2007	5.10%	1260	1.08	\$0.088	\$2.24	\$2.20	\$2.46	240	\$13.74	300	\$13.53	400	\$11.81	500	\$10.48	700	\$5.92	800	\$5.36	99,999	\$4.04
5	MIDWEST	2007	6.70%	1400	1	\$0.083	\$2.12	\$2.16	\$2.43	240	\$10.65	300	\$9.76	400	\$8.23	500	\$7.51	700	\$4.48	800	\$4.15	99,999	\$3.18
6	SOUTHWEST	2007	7.60%	1590	0.86	\$0.102	\$2.14	\$2.08	\$2.33	240	\$14.74	300	\$14.51	400	\$12.25	500	\$10.94	700	\$5.87	800	\$5.39	99,999	\$4.17
7	WEST	2007	7.40%	1630	1.17	\$0.107	\$2.40	\$2.17	\$2.45	240	\$22.36	300	\$22.27	400	\$18.78	500	\$16.17	700	\$8.90	800	\$7.79	99,999	\$5.62
8	NORTHWEST	2007	4.80%	1540	1.06	\$0.068	\$2.49	\$2.24	\$2.48	240	\$27.58	300	\$26.71	400	\$22.79	500	\$19.45	700	\$11.26	800	\$9.51	99,999	\$6.48
9	ALASKA	2007	1.25%	1040	1.21	\$0.148	\$2.62	\$2.40	\$2.65	240	\$37.93	300	\$37.12	400	\$33.03	500	\$29.12	700	\$20.50	800	\$18.63	99,999	\$15.34
10	HAWAII	2007	4.40%	1480	1.22	\$0.236	\$2.88	\$2.10	\$2.43	240	\$100.12	300	\$77.63	400	\$51.16	500	\$48.93	700	\$43.16	800	\$32.39	99,999	\$20.03
11	PUERTO RICO	2007	6.60%	1560	0.74	\$0.202	\$2.11	\$2.07	\$2.32	240	\$47.05	300	\$37.33	400	\$25.74	500	\$23.70	700	\$22.47	800	\$19.33	99,999	\$16.35
12	KWAJALEIN	2007	4.40%	1390	1.1	\$0.202	\$2.22	\$1.94	\$1.94	240	\$27.87	300	\$27.70	400	\$23.56	500	\$20.21	700	\$12.23	800	\$10.61	99,999	\$8.09

SST = State Sales tax

WHPY = Work Hours Per Year

LAF = Labor Adjustment Factor

Elec = Electricity Cost Per kW-Hr

Gas = Gasoline Cost per Gal

D-Off = Diesel-Off Road Cost per Gal

D-On = Diesel-On Road Cost per Gal

CWT = Hundred Pounds